SURVEY ON CORPORATE CONTRIBUTIONS TO SOCIETY

LesEchos

NEW PERFORMANCE MODELS



SURVEY ON CORPORATE CONTRIBUTIONS TO SOCIETY



SECTION 1 MISSION & BUSINESS MODEL

SOCIAL UTILITY / SOCIETAL CONTRIBUTION OF PRODUCTS AND SERVICES

- 1. What is your company's mission? What do you consider to be the main contribution of your products/services to society?
- 2. Are the SDGs taken into account in your strategy? How do you assess your contribution towards the SDGs?

3. In your strategic plan, how are ESG/CSR externalities factored in at all stages of the value chain (both upstream and downstream)?

BUSINESS MODEL SUSTAINABILITY

- 4. How is your CSR strategy/mission reflected in practice in your business models?
- 5. Have you ever dropped certain products or activities due to their ESG/CSR impacts?
- 6.a. How does your business model factor in aspects of the circular/functional economy and how advanced is this (R&D, pilot schemes, tried and tested models)?
- 6.b. What is the corresponding resource allocation (budget)?
- 7. Are ESG/CSR criteria taken into account when considering a potential merger or acquisition?
- 8.a. Do you have a value-sharing strategy (material and non-material) in place?
- 8.b. Is it publicly available?
- 8.c. Which stakeholders are involved in such value-sharing?
- 9. Do you develop inclusive business models for populations excluded from the conventional market?



MANAGERIAL TRANSFORMATION: REFOCUSING BUSINESS ON PEOPLE (AND STAKEHOLDERS)

- 1. How do you develop staff employability? How is your training offer adapted to the challenges and jobs of the future?
- 2. How diverse is your company's human capital (in terms of social background, disability, education, etc.)?
- 3. What is the percentage pay gap between men and women in equal graduate positions?
- 4. What support do you provide for senior employees approaching retirement?
- 5. What adjustments are you making to your company's managerial practices to include greater reliance on collective intelligence? How do you develop employee leadership?
- 6. Are you committed to a co-construction/partnership policy with any of your suppliers? If so, please give details.
- 7. How do you select suppliers (to pitch)?
- 8. What steps are you taking to encourage your customers to adopt more responsible consumer habits? How do your internal/external communications promote this?
- 9. Do you develop joint innovation/training programs with your customers and suppliers? If so, please provide evidence.

ECOLOGICAL FOOTPRINT

- 10. What is your strategy on countering climate change?
- 11. Aside from your carbon footprint, have you defined a carbon plan that is compatible with the IPCC scenarios (formerly the SBT)? Have you implemented internal carbon pricing? If so, please provide evidence.
- 12. Do you calculate the energy cost of use of your products by consumers (SCOPE 3: indirect impacts, especially the environmental impact of digital products / pressure on rare metals)?
- 13. According to your business model and position in the value chain, what contributions have you made to industrial and local ecology (optimization of resources/energy/water, waste reduction, eco-design, local synergies, supply chain optimization)?

INCLUSIVE DIGITAL TRANSFORMATION

- 14. Do you train your staff on good digital practices? What countermeasures are in place within your company to combat the digital divide?
- 15. What are the aims of your digital strategy?
- 16. To what extent does your digital strategy form part of your social innovation strategy?

TRANSITION TOWARDS QUALITY SHAREHOLDER DIALOGUE AND BALANCED GOVERNANCE

- 17. Do you encourage dialogue with your SRI investors, and if so, on what subjects?
- 18.a. Number of GM resolutions pertaining to ESG issues?
- 18.b. On what specific subjects?
- 19. Does your company's mid/long-term plan cover CSR?
- 20.a. What is the resource allocation for the CSR Department?
- 20.b. What is the profile of your CSR Director / Head of CSR?

- 21. What is the percentage pay gap between the CSR Department and the Finance Department?
- 22.a. Do you have an impact or stakeholder committee?
- 22.b. Is it attached to the Board of Directors?
- 23. Is the Head of CSR a member of the Executive Committee?
- 24. Have you achieved gender parity on your Board of Directors? Please give figures.

RESPONSIBLE CITIZENSHIP

- 25.a. How much tax do you pay in France (as a percentage of your revenue)?
- 25.b. And in any other countries accounting for more than 20% of your revenue?
- 26. Have you ever shared methods/patents via open source technology (e.g. with start-ups, innovation ecosystems, universities, etc.)?
- 27. Is your philanthropic commitment enshrined within a social innovation and incubation initiative, as an extension of your mission?
- 28. Do you set up impact investment funds? In what fields?
- 29. What are your advocacy initiatives toward the civil society?
- 30. How does your CEO promote citizenship (responsible consumption, digital divide, climate change, education, op-eds, etc.)?